



# **Fort Drum**

## ***Economic Impact Statement***

### **Fiscal Year 2001**



***10TH MOUNTAIN DIVISION (LI) & FORT DRUM COMMAND GROUP***

***Commanding General  
MG F. L. HAGENBECK***

***Assistant Division Commander, Operations  
BG KEITH M. HUBER***

***Assistant Division Commander, Support  
BG THOMAS R. GOEDKOOP***

***Chief of Staff  
COL JOSEPH A. SMITH***

***Division Command Sergeant Major  
CSM KENNETH C. LOPEZ***

***Garrison Commander  
COL JOHN J. KELLY***

***Deputy Garrison Commander  
MS. JUDITH L. GENTNER***

***Garrison Command Sergeant Major  
CSM JOSE R. WESTERN***

## COMMUNITY IMPACT

Fort Drum is a dominant force in the economy of Northern New York. The installation provides employment for more than 2,000 area residents and millions of dollars in trade for local businesses. Fort Drum soldiers and their family members receive medical care from community institutions, and children of military personnel are enrolled in school districts off-post. The result is an economic and social impact that benefits not only Northern New York, but New York State as well.

## EMPLOYMENT AND PAYROLL: \$365,892,365

Point of Contact providing personnel data is the Installation Business Office (Martha McCarthy)  
Point of Contact providing military pay data is Detachment D, 10<sup>th</sup> SSB (MAJ Colin Lowe)

Fort Drum is the largest employer in Northern New York. In FY01 10,810 soldiers and 2,439 civilians were employed at Fort Drum. Civilian and military payrolls totaled \$57,542,037 and \$308,350,328 respectively.

Personnel Category	Number Employees
<b>Military:</b>	
Garrison	156
Division	8,653
Non-Division	1,356
Tenants	645
<b>Military Total:</b>	<b>10,810</b>
<b>Civilian:</b>	
Garrison	1,179
Tenants	1,005
Nonappropriated Fund	255
<b>Civilian Total:</b>	<b>2,439</b>
<b>Grand Total:</b>	<b>13,249</b>

## **ARMY COMMUNITY HOUSING: \$21,532,016**

Point of Contact providing this data is Public Works (Margaret Hedden)

Fort Drum uses three distinct methods for housing Army families -- Domestic Lease, Army Community Housing (Section 801) and on-post army owned housing.

The Domestic Lease program provided housing during the construction period of Army Community Housing and on-post units. The program peaked in 1987 and was phased out in 1991 for the Tri-County area. The program for Griffiss Air Force Base area was phased out in September 1992.

The Army Community Housing Program, completed in 1990, provides housing for 2,000 Army families in 10 communities in the Tri-County area. These units are contractor built and, for the most part, contractor operated and maintained.

Fort Drum controls 4,272 housing units, both on and off-post.

<b>Location</b>	<b>Annual Expenditure</b>
<b>Watertown</b>	<b>\$6,055,368</b>
<b>LeRay</b>	<b>\$3,842,122</b>
<b>Calcium</b>	<b>\$3,304,000</b>
<b>Gouverneur</b>	<b>\$1,865,514</b>
<b>Philadelphia</b>	<b>\$1,502,823</b>
<b>Carthage</b>	<b>\$1,294,034</b>
<b>West Carthage</b>	<b>\$1,259,967</b>
<b>Clayton</b>	<b>\$1,025,569</b>
<b>Copenhagen</b>	<b>\$783,883</b>
<b>Lowville</b>	<b>\$598,734</b>
<b>Grand Total</b>	<b>\$21,532,016</b>

**CONTRACTING: \$30,549,312**

Point of Contact for Fort Drum Awarded Contract data is the Directorate of Contracting (Annie Semo)  
 Point of Contact for Corps of Engineer Awarded Contract data is the Corps of Engineers (Bill Ebersbach)

**Fort Drum is a major customer for construction companies and suppliers of goods and services in Northern New York State.**

**In FY01, Fort Drum awarded a total of 172 construction contracts worth \$10,221,466. Of those, 32 contracts worth \$967,724 were awarded to companies in Jefferson, Lewis, and St. Lawrence Counties. The U.S. Army Corps of Engineers also awarded construction contracts for work at Fort Drum. Major construction contracts awarded in FY01 totaled \$16,700,000. Contractor wages related to those contracts is estimated at \$6,300,000.**

**Fort Drum also awarded 1,255 supply and service contracts worth \$31,305,076. Of those, 159 contracts worth \$9,331,848 were awarded to businesses in the Tri-County area.**

**The International Merchant Purchase Authorization Card (IMPAC) Program was used to purchase \$18,519,589 worth of supplies and services this fiscal year and the Accommodation Checks used totaled \$80,065. Purchases on the Government VISA card/checks are limited to transactions under \$2,500 each. The economic impact of these purchases directly affected Tri-County businesses however, an exact measure of dollars cannot be calculated. We estimate that 75 % of IMPAC purchases or \$13,949,740 was kept in the local area.**

<b>Top Ten Contractors</b>	
<b>Contractor</b>	<b>\$ Amount of Contract</b>
Niagara Mohawk Power Corporation	<b>\$7,114,823</b>
<i>Beneco*</i>	<b>\$5,751,990</b>
<i>Jefferson Rehabilitation Center*</i>	<b>\$3,699,974</b>
McTurbine	<b>\$2,430,000</b>
Development Authority of the North Country	<b>\$2,019,011</b>
Micron Government Technology	<b>\$1,091,334</b>
<i>M.A.C. Construction*</i>	<b>\$902,974</b>
Griffith Oil Services	<b>\$876,731</b>
Omega	<b>\$764,928</b>
Sands Brothers	<b>\$622,503</b>

***\*Blue Ribbon Contractor Award Recipient***

## **MEDICAL & DENTAL SERVICES: \$34,153,100**

Point of Contact providing this data is the U.S. Army Medical Activity (Frank Gorri)

**The United States Medical Department Activity (USA MEDDAC) and Dental Activity (DENTAC) provides a comprehensive managed care program to soldiers and their families. In FY00, USA, MEDDAC, and USA, DENTAC spent \$34,153,100 in the North Country For medical and dental services.**

**The program has changed dramatically between FY98 and FY01 with the introduction of the Regional TRICARE contract. Care is provided for our Prime Enrollee beneficiaries at the Guthrie Ambulatory Health Care and Connor Troop Medical Clinics and the Riva Ridge and Wilcox Dental Clinics. Care is also provided through a network of services provided by the Managed Care Support Contractor working under the TRICARE regional contract. Additional changes in TRICARE continue to impact on the financial part of our program.**

**The funding aspect and responsibility has also changed between what the local Medical Treatment Facility (MTF) is responsible for and what the TRICARE Managed Activity (TMA) and the Medical Command (MEDCOM) is responsible for.**

**The above changes account for the drop in dollars expended and number of claims being processed by the Fort Drum MEDDAC. The DENTAL Activity has decreased slightly as well. The total dollar amounts expended to include payroll, supplies, equipment, and contracts are \$32,146,700 (MEDDAC) and \$2,006,400 (DENTAC) respectively.**

## **VETERINARY SERVICE: \$61,200**

Point of Contact providing this data is the U.S. Army Medical Activity (Frank Gorri)

**In FY01, USA, MEDDAC veterinary services at Fort Drum spent \$61,200 for expenditures in the North Country. Expenditures include veterinary claims, payroll, supplies, equipment and contracts. The economic impact of moneys spent within the community directly affects the local economy.**

## **TUITION ASSISTANCE & CONTRACTED EDUCATION: \$838,014**

Point of Contact providing this data is the Installation Business Office (Rosa Lee )

**Fort Drum spent \$693,000 for tuition assistance and \$145,014 for contracted education programs during FY01.**

## **IMPACT AID: \$13,274,785**

State Aid extracted from 2000-2001 School Year Aid Payment Summary Report (<http://stateaid.nysed.gov/>)  
Federal Aid provided by Pauline Proulx, Communications Director, Nat'l Assn of Federally Impacted Schools (<http://www.sso.org/nafis>)

**School aid is provided to local school districts from both the State and Federal Departments of Education. One of the determining factors for aid received is the student population. Having students enrolled because of federal employment (military & civilian) affects aid levels.**

**Federal Impact aid, was signed into law by President Harry S. Truman in 1950, to directly reimburse public school districts for the loss of traditional revenue sources due to a federal presence or federal activity. Since its inception, the program has been amended many times. Today its legal reference is P.L. 103-382, Title VIII.**

**Traditionally, property, sales and personal income taxes account for a large portion of the average school district's annual budget. However, federally connected students can adversely affect a school district's financial base because their parents or guardians do one or more of the following in the school districts that the students attend:**

**Often pay no income taxes or vehicle license fees in their state of residence;**

**Live on non-taxable federal property;**

**Shop at stores that do not generate taxes; or**

**Work on non-taxable federal land.**

**Federal impact aid provides a payment to school districts in lieu of these lost taxes to assist with the basic educational needs of its students.**

**State aid is more complicated. Typically, the school districts affected by Fort Drum's school age population receive aid in several categories, some of which are:**

- Basic Operating Aid**
- Limited English Proficiency Aid**
- Gifted and Talented Program Aid**
- Computer Hardware / Technical Equipment Aid**
- Extraordinary Needs Aid**
- Educationally Related Support Services Aid**
- Building Transportation Aid**

**Federal impact aid to schools in the Tri-County area totaled \$9,811,771; State impact aid to schools totaled \$2,625,000 for the 2000-2001 school year.**



## **PARTNERING WITH THE COMMUNITY:**

Point of Contact providing this data is the Public Affairs Office (Lori Ward)

**Each year the local community has many opportunities to visit Fort Drum.**

**Annually, the public joins us for Mountainfest, a Fourth of July Celebration showcasing the 10th Mountain Division. Mountainfest activities include equipment displays, rappelling demonstration, car and boat show, craft fair and flea market, petting zoo and midway activities, a 56 gun salute to the states and territories, culminating with a 10th Mountain Division Band concert and fireworks display.**

**The community is also invited to join us for the U.S. Army Soldier Show, an entertainment showcase touring the world under the direction of the United States Army Community and Family Support Center.**

**The Dog Days of Summer concert, the Army's own major concert series with top name professional artists brought the community to Fort Drum for an evening of outdoor entertainment on Division Hill in August.**

**Fort Drum soldiers and their family members belong to local civic, professional, volunteer, and religious organizations. They are also active community members working and volunteering in schools and youth activities throughout the North Country.**

**Partnering relationships with local schools, through organizations such as the Education Liaison Committee, provide unique educational opportunities. We have hosted students for job-shadowing experiences throughout the year to assist in career goal setting.**

**The 10<sup>th</sup> Mountain Division Band performed concerts and participated in many parades and other civic events in the local area.**

**Tours of the installation were provided for civic, youth, school, and Army recruiter-sponsored groups.**

**Guest speakers and military equipment displays have been important aspects of school, community, or recruiting events.**

**Fort Drum also had opportunities to "visit" the local community this year.**

**In February, Soldiers from the 10th Mountain Division assisted the New York Department of Environmental Conservation (DEC) in adding lime to Hidden Lake to create a healthy habitat for aquatic life. Due to acid rain, the lake was not capable of sustaining live fish. Soldiers transported 20 tons of lime from Stillwater Reservoir to Hidden Lake, 3.5 miles away from the reservoir in the Adirondack Mountains. UH-60 Black Hawk helicopters were used to transport and drop the lime onto the frozen lake where DEC workers spread it out upon the icy surface. Without the helicopters, the lime would have had to be transported on foot, since no automotive transportation is allowed in the forest. When the ice melted, the lime blended with the water to restore the pH level. (Army News Service, March 8, 1999)**

**On August 31<sup>st</sup>, members of the 10th Mountain Division, U.S. Army Air Ambulance Detachment, hoisted a patient to safety from a moving ship on the St. Lawrence River. Within an hour-and-a-half of receiving the call, the crew delivered the patient to Samaritan Medical Center where he recovered from brain tumor surgery. (Army News Service, Sept. 24, 1999)**

**Partnering opportunities such as these benefit both the installation and our surrounding communities.**

**CONCLUSION: \$441,510,994 IN FY01 \$4,877,796,915 TO DATE**

The total economic impact of a military installation on a geographic area is difficult to calculate. For the purpose of this report, leakage of military expenditures from the region and state have not been estimated, nor have expenditures by more than 40,000 soldiers who visit annually. Analysis of the direct expenditures from Fort Drum highlights the post's importance to Northern New York and New York State's economic well being. The continuing annual impact of Fort Drum's spending on the community is substantial, and totaled over \$441,510,994 in FY01. Total spending from FY88 to date exceeds \$4,877,796,915.

FY01 Spending By Category	
Payroll (Drum)	\$365,892,365
Medical/Dental	\$34,153,100
Army Community Housing	\$21,532,016
Contracts (Tri-County)	\$9,331,848
Credit Card	\$13,949,740
Payroll (MCA Contractors)	\$6,300,000
Federal Aid	\$9,811,771
State Aid	\$2,625,000
Payroll (Corps of Engrs)	\$730,000
Education (Tuition Assistance/Contracts)	\$838,014
PX/Comsy Equip Service & Maintenance	\$188,200
Veterinary	\$61,200
<b>TOTAL</b>	<b>\$465,413,254</b>

Cumulative Investment FY88 to Date	
Fiscal Year	Amount
1988	\$271,715,512
1989	\$332,094,861
1990	\$317,301,075
1991	\$371,844,455
1992	\$365,671,927
1993	\$383,470,275
1994	\$377,435,633
1995	\$389,289,789
1996	\$397,281,856
1997	\$392,901,745
1998	\$432,415,785
1999	\$404,863,008
2000	\$441,510,994
2001	\$465,413,254
<b>TOTAL</b>	<b>\$5,343,210,169</b>

## FORT DRUM AT A GLANCE - Capital Assets

Point of Contact providing this data is Public Works (Karen Taylor)

<b>Surfaced Roads (MI)</b>	<b>141.3</b>
<b>Unsurfaced Roads (MI)</b>	<b>241</b>
<b>Runways/Taxiways/Parking Aprons (Sq. Yd.)</b>	<b>1,098,286</b>
<b>Parking (Sq. Yd.)</b>	<b>2,447,217.9</b>
<b>Sidewalks (Sq. Yd.)</b>	<b>369,923.1</b>
<b>Electric Lines (LF)</b>	<b>2,692,583</b>
<b>Water Lines (LF)</b>	<b>763,118</b>
<b>Gas Lines (LF)</b>	<b>247,484</b>
<b>Sanitary Sewer Lines (LF)</b>	<b>464,176</b>
<b>High Temp Hot Water Lines (LF)</b>	<b>225,991</b>
<b>Storm Sewer Lines (LF)</b>	<b>253,775</b>
<b>Fence (LF)</b>	<b>461,686</b>
<b>Railroad Trackage (MI)</b>	<b>13.8</b>
<b>Communication Lines (MI)</b>	<b>266.4</b>
<b>Airfield Lighting (LF)</b>	<b>162,926</b>
<b>Fuel Lines (MI)</b>	<b>4.7</b>

## FORT DRUM AT A GLANCE - Building Utilization

Point of Contact providing this data is Public Works (Karen Taylor)

Type	Square Feet
<b>Training/Operations</b>	<b>339,064</b>
<b>Headquarters and Unit Supply</b>	<b>1,100,233</b>
<b>Maintenance</b>	<b>1,231,672</b>
<b>Warehouse</b>	<b>1,121,442</b>
<b>Administration</b>	<b>301,216</b>
<b>Chapels/Religious Education</b>	<b>45,762</b>
<b>Troop Billets</b>	<b>1,698,533</b>
<b>BOQ/BEQ</b>	<b>208,924</b>
<b>Dining Facilities</b>	<b>153,209</b>
<b>On-Post Family Housing</b>	<b>3,980,974</b>
<b>Morale, Welfare &amp; Recreation</b>	<b>405,904</b>
<b>PX/Clothing Sales</b>	<b>194,064</b>
<b>Commissary</b>	<b>82,800</b>
<b>Medical Facilities</b>	<b>183,147</b>
<b>Miscellaneous</b>	<b>523,504</b>

*This booklet was prepared by the  
Installation Business Office, Fort Drum, NY 13602-5102*